



## **PARTNERSHIPS AND PHILANTHROPY OFFICER**

### **POSITION DESCRIPTION AND RESPONSIBILITIES**

#### **ABOUT CORPSAFRICA:**

Founded in 2011, CorpsAfrica provides the opportunity for Africans to serve as volunteers in their own countries, along the lines of the Peace Corps model. We train college-educated young Africans and send them to live for up to one year in rural, high-poverty communities to facilitate small-scale, high-impact projects that are identified by local people. CorpsAfrica aims to promote a culture of public service in Africa by giving participants the opportunity to apply their education, skills, and energy toward helping their fellow citizens overcome extreme poverty. [www.corpsafrica.org](http://www.corpsafrica.org)

CorpsAfrica has steadily expanded operations from Morocco to Senegal, Malawi, Rwanda, Ghana, Kenya, Uganda, The Gambia, Ethiopia, South Africa and Cote d'Ivoire over the last decade. Having successfully proven the power and effectiveness of the model, CorpsAfrica has begun to receive significant funding from large donors. As we reach a point of significant inflection leading to future expansion, we seek to add motivated, capable, and highly effective staff to our team.

#### **OVERVIEW OF THE POSITION:**

The Partnerships and Philanthropy Manager is responsible for supporting partnership and fundraising activities CorpsAfrica/Maroc. This position will work in close collaboration with the Director and development colleagues across the organization advancing a fundraising strategy to financially support and strategically advance the program's operations.

**CLASSIFICATION:** Full-time

**LOCATION:** MOROCCO

**REPORTS TO:** COUNTRY DIRECTOR

#### *Specific responsibilities:*

- Work closely with the CorpsAfrica/Maroc staff and Volunteers on programmatic aspects of operations and communicating project impact.
- Promote the organization with media, donors, and government authorities with clear messaging and communication materials.
- Develop and implement a comprehensive fundraising and partnership strategy to build and maintain relationships with donors, partners, and stakeholders.
- Collaborate with other non-profits, community organizations, and government agencies to leverage resources and build partnerships.
- Identify, research, and approach potential donors and partners, including corporations, foundations, and individuals.
- Develop compelling proposals, grant applications, and fundraising materials, ensuring consistency with organization-wide messaging, to secure financial support.
- Maintain donor and partner records in Salesforce CRM, and track donations and grants received
- Communicate the organization's mission, goals, and impact to donors and partners through regular personalized updates, reports, and newsletters.
- Represent CorpsAfrica at meetings, conferences, and public events, and advocate for the organization's mission and goals.

- Other responsibilities as assigned by the Director.

*Qualifications:*

- Bachelor's degree and at least two years' work experience in communications, public relations, fundraising, or a related field is required.
- Fluency in English is required.
- Highly collaborative style and demonstrated ability to work across cultures.
- Excellent written, oral, interpersonal, presentation, and creative problem-solving skills
- A strong commitment to the mission of CorpsAfrica is required, with a desire to support youth leadership, participatory community development, impact evaluation, transparency, and accountability.

\*\*\*Only applicants that possess the qualifications mentioned above will be considered.

To Apply: Send CV and Cover letter to ([morocco@corpsafrica.org](mailto:morocco@corpsafrica.org)) by **July 15, 2025**

Subject Title must be: CorpsAfrica Partnership & Philanthropy Officer.